# SEAPOINTE VILLAGE MASTER ASSOCIATION, INC. FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

FOR THE YEAR ENDED MARCH 31, 2015 (WITH COMPARATIVE INFORMATION FOR 2014)

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Seapointe Village Master Association, Inc.

#### Report on the Financial Statements

We have audited the accompanying financial statements of Seapointe Village Master Association, Inc., which comprise the balance sheet as of March 31, 2015, and the related statements of revenues, expenses and changes in fund balance, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Seapointe Village Master Association, Inc. as of March 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Summarized Comparative Information

We have previously audited the Seapointe Village Master Association, Inc.'s 2014 financial statements, and we expressed an unmodified opinion on those financial statements in our report dated November 10, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2014, is consistent in all material respects with the audited financial statements from which it has been derived.

#### Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on pages 11 and 12 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

#### Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the schedule of information on future major repairs and replacements on pages 13 through 17 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Bala Cynwyd, PA

November 30, 2015

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#### **BALANCE SHEETS**

### MARCH 31, 2015 (With Comparative Information for 2014)

|   |              | March 31,<br>2014       |             |             |              |
|---|--------------|-------------------------|-------------|-------------|--------------|
|   | Operating    | Deferred<br>Maintenance | Replacement |             |              |
|   | Fund         | Fund                    | Fund        | Total       | Total        |
| Assets                                    |              |                         |             |             |              |
| Cash and cash equivalents                 | \$ 102,233   | \$ 98,312               | \$ 510,738  | \$ 711,283  | \$ 601,524   |
| Due from Villages                         | 26,214       |                         |             | 26,214      |              |
| Prepaid expenses and other assets         | 38,387       |                         |             | 38,387      | 37,330       |
| Property and equipment, net               | 1,326,273    |                         |             | 1,326,273   | 1,341,973    |
| Interfund balances                        |              | 109,609                 | 108,339     | 217,948     | 188,495      |
| <b>Total Assets</b>                       | \$ 1,493,107 | \$ 207,921              | \$ 619,077  | \$2,320,105 | \$ 2,169,322 |
| Liabilities and Fund Balance              |              |                         |             |             |              |
| Liabilities                               |              |                         |             |             |              |
| Accounts payable and accrued expenses     | \$ 56,491    | \$                      | \$          | \$ 56,491   | \$ 51,566    |
| Payroll expenses and taxes payable        | 9,770        |                         |             | 9,770       | 20,077       |
| Due to Villages                           |              |                         |             |             | 12,220       |
| Interfund balances                        | 217,948      |                         |             | 217,948     | 188,495      |
| Total Liabilities                         | 284,209      |                         |             | 284,209     | 272,358      |
| Fund Balance                              |              |                         |             |             |              |
| Board designated funds                    |              | 207,921                 | 619,077     | 826,998     | 688,315      |
| Undesignated funds                        | 1,208,898    |                         |             | 1,208,898   | 1,208,649    |
| <b>Total Fund Balance</b>                 | 1,208,898    | 207,921                 | 619,077     | 2,035,896   | 1,896,964    |
| <b>Total Liabilities and Fund Balance</b> | \$ 1,493,107 | \$ 207,921              | \$ 619,077  | \$2,320,105 | \$ 2,169,322 |

The accompanying notes are an integral part of these financial statements.

### STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE

## FOR THE YEAR ENDED MARCH 31, 2015 (With Comparative Information for 2014)

|  |                   | 2014                |                     |              |              |
|--|-------------------|---------------------|---------------------|--------------|--------------|
|  |                   | Deferred            |                     |              |              |
|  | Operating<br>Fund | Maintenance<br>Fund | Replacement<br>Fund | Total        | Total        |
| Revenues   |                   |                     |                     |              |              |
| Master fees from Villages  | \$ 1,857,660      | \$ 32,000           | \$ 248,920          | \$ 2,138,580 | \$ 2,096,875 |
| Reimbursements from Villages   | 164,781           | ·                   |                     | 164,781      | 173,105      |
| Initial assessments  | 17,351            |                     |                     | 17,351       | 16,538       |
| Interest income  | ,<br>             | 652                 | 1,204               | 1,856        | 1,322        |
| Service charges  | 91,684            |                     | ,<br>               | 91,684       | 86,431       |
| Beach tags and pool fees   | 11,656            |                     |                     | 11,656       | 11,671       |
| Vending commissions  | 3,163             |                     |                     | 3,163        | 3,370        |
| Lease fees - Beach Hut   | 26,000            |                     |                     | 26,000       | 26,000       |
| Total Revenues   | 2,172,295         | 32,652              | 250,124             | 2,455,071    | 2,415,312    |
| Expenses   |                   |                     |                     |              |              |
| Administrative expenses  | 399,411           |                     |                     | 399,411      | 357,290      |
| Payroll and employee expenses  | 954,553           |                     |                     | 954,553      | 998,049      |
| Utilities and insurance  | 432,002           |                     |                     | 432,002      | 423,768      |
| Residential and maintenance services   | 386,080           |                     |                     | 386,080      | 357,231      |
| Major repairs and replacements   |                   |                     | 144,093             | 144,093      | 127,460      |
| <b>Total Expenses</b>  | 2,172,046         |                     | 144,093             | 2,316,139    | 2,263,798    |
| <b>Excess of Revenues over Expenses</b>                                      | 249               | 32,652              | 106,031             | 138,932      | 151,514      |
| Fund Balance - Beginning   | 1,208,649         | 275,269             | 413,046             | 1,896,964    | 1,745,450    |
| Board resolution, transfer from maintenance fund to replacement reserve fund |                   | (100,000)           | 100,000             |              |              |
| Fund Balance - Ending  | \$ 1,208,898      | \$ 207,921          | \$ 619,077          | \$ 2,035,896 | \$ 1,896,964 |

#### STATEMENTS OF CASH FLOWS

## FOR THE YEAR ENDED MARCH 31, 2015 (With Comparative Information for 2014)

|  | 2015 |                  |    |                                |    | 2014              |    |          |    |          |
|--|------|------------------|----|--------------------------------|----|-------------------|----|----------|----|----------|
|  |      | perating<br>Fund |    | Deferred<br>aintenance<br>Fund | Re | placement<br>Fund |    | Total    |    | Total    |
| <b>Cash Flows from Operating Activities</b>                                    |      |                  |    |                                |    |                   |    |          |    |          |
| Excess of revenues over expenses   | \$   | 249              | \$ | 32,652                         | \$ | 106,031           | \$ | 138,932  | \$ | 151,514  |
| Adjustments to reconcile excess of   |      |                  |    |                                |    |                   |    |          |    |          |
| revenues over expenses to net cash   |      |                  |    |                                |    |                   |    |          |    |          |
| provided by (used in) operating activities:  Depreciation expense              |      | 15,700           |    |                                |    |                   |    | 15,700   |    | 14,523   |
| Changes in operating assets and liabilities:                                   |      | 13,700           |    |                                |    |                   |    | 13,700   |    | 14,323   |
| Due from/to Villages   |      | (38,434)         |    |                                |    |                   |    | (38,434) |    | 13,898   |
| Insurance reimbursement receivable   |      | -                |    |                                |    |                   |    | -        |    | 15,000   |
| Prepaid expenses and other assets  |      | (1,057)          |    |                                |    |                   |    | (1,057)  |    | (10,826) |
| Accounts payable and accrued expenses  |      | 4,925            |    |                                |    |                   |    | 4,925    |    | (12,827) |
| Payroll taxes and payroll expenses payable                                     |      | (10,307)         |    | <del></del>                    | _  | <del></del>       | _  | (10,307) | _  | 7,166    |
| Total Adjustments  |      | (29,173)         |    |                                | _  |                   | _  | (29,173) |    | 26,934   |
| Net Cash Provided by (Used in) Operating                                       |      | (28,924)         |    | 32,652                         |    | 106,031           |    | 109,759  |    | 178,448  |
| Cash Flows Used in Investing Activities Acquisitions of property and equipment |      | <u></u>          |    | <u></u>                        |    | <u></u>           |    | <u></u>  |    | (36,536) |
| Cash Flows from Financing Activities Transfer from deferred maintenance        |      |                  |    |                                |    |                   |    |          |    |          |
| Replacement fund   |      |                  |    | (100,000)                      |    | 100,000           |    |          |    |          |
| Interfund (repayments) borrowings, net   |      | 29,453           |    | (31,549)                       |    | 2,096             |    |          |    |          |
| Net Cash Provided by (Used in)   |      |                  |    |                                |    |                   |    |          |    |          |
| Financing Activities   |      | 29,453           |    | (131,549)                      | _  | 102,096           | _  |          |    |          |
| Net Increase (Decrease) in Cash and  |      |                  |    |                                |    |                   |    |          |    |          |
| Cash Equivalents   |      | 529              |    | (98,897)                       |    | 208,127           |    | 109,759  |    | 141,912  |
| Cash and Cash Equivalents - Beginning  |      | 101,704          |    | 197,209                        |    | 302,611           |    | 601,524  |    | 459,612  |
| Cash and Cash Equivalents - Ending   | \$   | 102,233          | \$ | 98,312                         | \$ | 510,738           | \$ | 711,283  | \$ | 601,524  |
|  |      |                  |    |                                |    |                   |    |          |    |          |
| SUPPLEMENTAL DISCLOSURE OF CASH I  | FLO  | W INFOR          | MA | TION                           |    |                   |    |          |    |          |
| Cash paid during the years for:<br>Interest                                    | \$   | 194              | \$ |                                | \$ |                   | \$ | 194      | \$ | 262      |

The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED MARCH 31, 2015 (With Comparative Information for 2014)

#### NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Seapointe Village Master Association, Inc. (the "Master Association") is a statutory condominium association incorporated in the State of New Jersey and located in the Diamond Beach section of Wildwood Crest, New Jersey. The purpose of the Master Association is to provide for the maintenance, management and operation of common property and recreational facilities. The Master Association consists of the unit owners of seven constituent villages ("Villages"): Seapointe Village I through V, Seapointe Village VII and Single Family Homes at Seapointe Village.

#### FUND ACCOUNTING

The Master Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Master Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

*Operating Fund* - This fund is used to account for financial resources available for the general operations of the Master Association.

**Deferred Maintenance Fund** - This fund is used to accumulate amounts in order to perform maintenance services which occur less frequently than annually.

**Replacement Fund** - This fund is used to accumulate financial resources designated for future major repairs and replacements.

#### **MEMBER ASSESSMENTS**

The Villages are subject to monthly assessments to provide funds for the Master Association's operating expenses, maintenance services, future capital acquisitions and major repairs and replacements. Any excess assessments at year end are retained by the Master Association for use in the succeeding year.

#### CASH AND CASH EQUIVALENTS

For purposes of the statement of cash flows, the Master Association considers all highly liquid debt instruments with a maturity of three months or less to be cash equivalents.

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED MARCH 31, 2015 (With Comparative Information for 2014)

### NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### PROPERTY AND EQUIPMENT

In accordance with prevalent industry practice, the Master Association's policy is not to capitalize real property directly associated with individual units, or part of the fee simple ownership of the individual units. Also in accordance with prevalent industry practice, the Master Association's policy is to capitalize all equipment, personal property and real property not directly associated with the units to which it has title and to which it (1) has the right to sell and retain proceeds of, or (2) can use the property to generate significant cash flows on the basis of usage. Property and equipment that meet the preceding requirements are capitalized at cost and depreciated using the straight-line method over estimated useful lives. All other costs of repair and replacement are expensed as incurred or charged to the replacement fund if provided for therein.

As of March 31, 2015 and 2014, property not capitalized consists of sidewalks, roadways, parking areas and open areas. The Master Association received these common elements in a non-monetary transaction with the developers. Since the use and disposition of these properties are restricted or governed by the Master Association's legal documents, no amounts have been capitalized or reflected on the accompanying balance sheets.

#### **ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Master Association to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### INTEREST EARNED

The Master Association's policy is to allocate all interest earned on replacement and deferred maintenance cash and cash equivalents to the corresponding replacement funds and deferred maintenance funds.

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED MARCH 31, 2015 (With Comparative Information for 2014)

#### **NOTE 2 - INCOME TAXES**

Under the Internal Revenue Code, the Master Association may be taxed as a Condominium Management Association at its election, or as a regular corporation. The Master Association may select either method in any year and will generally select the method that results in the lowest tax due. A method selected in one year affects only that year and the Master Association is free to select either method in future years. By filing as a regular corporation, an association is generally taxed at a lower rate than by filing as a Condominium Management Association.

For the years ended March 31, 2015 and 2014, the Master Association has not elected to be taxed as a Condominium Management Association. The Master Association will therefore be taxed as a corporation. For each of the years ended March 31, 2015 and 2014, there were no income taxes based on the comparison of non-membership income to non-membership expenses.

The Master Association is incorporated pursuant to Title 15 of the New Jersey Statutes and therefore is not liable for New Jersey corporation business income tax.

The Master Association follows the guidance for accounting for uncertainty in income taxes. The Master Association had no unrecognized tax benefits at March 31, 2015 and 2014. The Master Association's Federal income tax returns prior to fiscal year 2012 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings. The Master Association recognizes interest and penalties associated with tax matters as operating expenses and includes accrued interest and penalties with accrued expenses in the balance sheet. There were no penalties and interest during the years ended March 31, 2015 and 2014.

#### **NOTE 3 - REPLACEMENT FUND**

The Master Association's governing documents require that funds accumulate for future major repairs and replacements. At March 31, 2015 and 2014, accumulated fund balances are \$510,738 and \$413,046, respectively. Replacement funds are held in separate accounts and are generally not available for expenditures or operating purposes.

The Board of Directors is funding for major repairs and replacements over the remaining useful lives of the components based on the study's estimate of those lives and current replacement costs considering amounts previously accumulated in the replacement fund. For the years ended March 31, 2015 and 2014, the Board of Directors funded \$248,920 and \$226,398 in total monthly assessments and \$1,204 and \$626 in interest income for the basic annual contribution, respectively.

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED MARCH 31, 2015 (With Comparative Information for 2014)

#### NOTE 3 - REPLACEMENT FUND (CONTINUED)

Funds are being accumulated in the replacement fund based upon estimated costs for repairs and replacement of common property components. Actual expenditures may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet future needs for major repairs and replacements. If additional funds are needed, the Master Association has the right to increase regular assessments, levy special assessments, or delay such repairs and replacements until funds are available.

#### NOTE 4 - CONCENTRATION OF CREDIT RISK

At times, the Master Association maintains cash in accounts in excess of the FDIC insured amount.

#### NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following at March 31:

|                                   |                    |                    | Estimated    |
|-----------------------------------|--------------------|--------------------|--------------|
|                                   | 2015               | 2014               | Useful Lives |
| Land                              | \$1,275,000        | \$1,275,000        |              |
| Improvements                      | 26,519             | 26,519             | 27.5 years   |
| Furniture, fixtures and equipment | 160,574            | 160,574            | 5-10 years   |
|                                   | 1,426,093          | 1,426,093          |              |
| Less: Accumulated depreciation    | (135,850)          | (120,120)          |              |
|                                   |                    |                    |              |
| Property and Equipment, net       | <u>\$1,326,243</u> | <u>\$1,341,973</u> |              |

#### NOTE 6 - MASTER FEES FROM VILLAGES

All Villages are obligated to collect the Master Association fees from their individual unit owners, and remit the amounts to the Master Association. The following represent the amount of master fees paid during the years ended March 31:

|   | 2015               | 2014        |
|---|--------------------|-------------|
| Seapointe Village I Condominium Association, Inc.   | \$ 447,984         | \$ 439,248  |
| Seapointe Village II Condominium Association, Inc.  | 447,984            | 438,967     |
| Seapointe Village III Condominium Association, Inc. | 319,896            | 313,608     |
| Seapointe Village IV Condominium Association, Inc.  | 206,184            | 202,164     |
| Seapointe Village V Condominium Association, Inc.   | 300,816            | 295,008     |
| Single Family Homes at Seapointe Village            | 102,000            | 100,080     |
| Seapointe Village VII Condominium Association, Inc. | 313,716            | 307,800     |
| Master Fees from Villages, total                    | <u>\$2,138,580</u> | \$2,096,875 |

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEAR ENDED MARCH 31, 2015 (With Comparative Information for 2014)

#### **NOTE 7 - INITIAL ASSESSMENTS**

In accordance with the Board of Directors' policy, each initial member of the association must contribute revenue to the Master Association at the time of settlement an amount equivalent to two months maintenance assessments. Initial assessments totaled \$17,351 and \$16,538 the years ended March 31, 2015 and 2014, respectively.

#### NOTE 8 - REIMBURSEMENTS FROM VILLAGES

The Master Association pays for various offices, maintenance and custodial expenses, which are allocated to the Villages and included in revenue as reimbursements from the Villages. Revenues totaled \$164,781 and \$173,105 for the years ended March 31, 2015 and 2014, respectively.

#### NOTE 9 - AMENITIES USAGE FEE

The Master Association charges an amenities usage fee to an unrelated association. The monthly commitment was approximately \$7,000 and indexed for inflation, not to exceed 5% per annum. Income, which is included in service charges in the Statements of Revenues, Expenses and Changes in Fund Balance, was approximately \$84,000 and \$80,000 for the years ended March 31, 2015 and 2014, respectively. The commitment has no stated expiration date.

#### **NOTE 10 - SUBSEQUENT EVENTS**

Management evaluated subsequent events occurring through November 30, 2015, the date that the accompanying financial statements were available to be issued, and determined that there were no events or transactions which require recognition or disclosure in the financial statements.

#### SUPPLEMENTARY INFORMATION SCHEDULE OF TOTAL REVENUES, EXPENSES AND ALLOCATION TO FUNDS AS COMPARED TO BUDGET

### FOR THE YEAR ENDED MARCH 31, 2015 (with Comparative Information for 2014)

|   | •  | March 31, 2015                     |   | March 31,<br>2014                                    |
|---|--|------------------------------------|---|--|
|   |  |                                    | Variance<br>Favorable                     | 1  |
|   | Actual   | Budget<br>(Unaudited)              | (Unfavorable)                             | Actual   |
| Revenues  Master fees from Villages Reimbursements from Villages Initial assessments Interest income Service charges - IBIS amenity | \$ 2,138,580<br>164,781<br>17,351<br>1,856<br>91,684 | \$ 2,138,580<br>180,000<br>15,000  | \$<br>(15,219)<br>2,351<br>1,856<br>7,456 | \$ 2,096,875<br>173,105<br>16,538<br>1,322<br>86,431 |
| Beach tags and pool fees Vending commissions Lease fees - Beach Hut Miscellaneous income  | 11,656<br>3,163<br>26,000                            | 10,000<br>3,000<br>26,000<br>4,100 | 1,656<br>163<br><br>(4,100)               | 11,671<br>3,370<br>26,000                            |
| <b>Total Revenues</b>   | 2,455,071  | 2,460,908                          | (5,837)                                   | 2,415,312  |
| Expenses Administrative expenses:   |  |                                    |   |  |
| Management fees Bad debts expense Bank service charges  | 236,364<br>7,488                                     | 226,500<br>7,488                   | (9,864)                                   | 231,580<br>13,504<br>40                              |
| Depreciation expense Dues and subscriptions   | 15,700<br>850  | 8,000<br>1,000                     | (7,700)<br>150                            | 14,523   |
| Gifts and contributions Interest expense Licenses and permits   | 189<br>194<br>1,260                                  | <br><br>1,200                      | (189)<br>(194)<br>(60)                    | 239<br>262<br>1,874                                  |
| Meeting expenses Miscellaneous expense  | 1,390<br>2,639                                       | 2,500                              | 1,110<br>(2,639)                          | 1,190  |
| Office supplies and expense Postage and delivery Printing and reproduction Professional fees  | 21,704<br>5,721<br>1,881<br>74,175                   | 20,000<br>5,000<br><br>53,000      | (1,704)<br>(721)<br>(1,881)<br>(21,175)   | 21,527<br>5,282<br>573<br>39,793                     |
| Rent Taxes and fees Travel and entertainment  | 19,500<br>9,606<br>750                               | 19,500<br>7,300<br>                | (2,306)<br>(750)                          | 19,500<br>7,283<br>120                               |
| <b>Total Administrative Expenses</b>  | 399,411  | 351,488                            | (47,923)                                  | 357,290  |
| Payroll and employee expenses:<br>Salaries and wages  | 801,793  | 830,000                            | 28,207                                    | 823,270  |
| Payroll taxes<br>Group insurance and benefits   | 99,472<br>53,288                                     | 116,200<br>75,000                  | 16,728<br>21,712                          | 115,316<br>59,463                                    |
| <b>Total Payroll and Employee Expenses</b>  | 954,553  | 1,021,200                          | 66,647                                    | 998,049  |
| Utilities and insurance: Cable TV   | 10,389   | 9,000                              | (1,389)                                   | 9,911  |
| Electricity<br>Gas<br>Insurance   | 123,543<br>47,896<br>117,160                         | 126,000<br>47,500<br>122,950       | 2,457<br>(396)<br>5,790                   | 127,212<br>46,666<br>112,479                         |
| Telephone<br>Water and sewer  | 19,556<br>113,458                                    | 19,000<br>109,000                  | (556)<br>(4,458)                          | 20,207<br>107,293                                    |
| <b>Total Utilities and Insurance</b>  | \$ 432,002   | \$ 433,450                         | \$ 1,448                                  | \$ 423,768   |

#### SUPPLEMENTARY INFORMATION SCHEDULE OF TOTAL REVENUES, EXPENSES AND ALLOCATION TO FUNDS AS COMPARED TO BUDGET - CONTINUED

### FOR THE YEAR ENDED MARCH 31, 2015 (with Comparative Information for 2014)

|   |                    | March 31, 201 | 5                                      | March 31,<br>2014 |
|---|--------------------|---------------|--|-------------------|
|   | Actual             | Budget        | Variance<br>Favorable<br>(Unfavorable) | Actual            |
|   |                    | (Unaudited)   |  |                   |
| Expenses and Fund Allocations (Continued)                         |                    |               |  |                   |
| Residential and maintenance services:                             | \$ 56,255          | \$ 40,000     | \$ (16.255)                            | \$ 43,553         |
| Custodial supplies and materials Damaged/insured loss contingency | \$ 56,255<br>1,551 | \$ 40,000     | \$ (16,255)<br>(1,551)                 | \$ 43,553         |
| Exterminator  | 3,996              | 3,250         | (746)                                  | 3,231             |
| Heating, ventilation and air-conditioning                         | 840                | 3,230         | (840)                                  | 1,535             |
| Landscaping   | 160,196            | 156.600       | (3,596)                                | 1,333             |
| Pool, spa and lagoon supplies and maintenance                     | 74,168             | 74,000        | (168)                                  | 64,190            |
| Repairs and maintenance   | 47,888             | 59,000        | 11,112                                 | 44,670            |
| Security supplies and equipment                                   | 6,159              | 8,500         | 2,341                                  | 6,737             |
| Trash collection  | 25,393             | 22,500        | (2,893)                                | 18,806            |
| Uniforms  | 9,634              | 10,000        | 366                                    | 10,118            |
| Chilornis   | <u></u>            | 10,000        |  | 10,116            |
| <b>Total Residential and Maintenance Services</b>                 | 386,080            | 373,850       | (12,230)                               | 357,231           |
| Major repairs and replacements:                                   |                    |               |  |                   |
| Pool maintenance  | 14,986             |               | (14,986)                               | 26,370            |
| Recreation facilities   | 43,437             |               | (43,437)                               | 21,019            |
| Beach-related projects  | 8,298              |               | (8,298)                                | 9,651             |
| Professional fees   | 4,339              |               | (4,339)                                |                   |
| Exterior painting   | 31,550             |               |  |                   |
| Office furniture  |                    |               |  | 2,913             |
| Office equipment  | 706                |               | (706)                                  |                   |
| Lobby air conditioner unit  |                    |               |  | 2,150             |
| Security system upgrade   |                    |               |  | 2,371             |
| Security barrier gates  | 8,915              |               | (8,915)                                |                   |
| Exterior maintenance  | 14,405             |               | (14,405)                               | 43,362            |
| Equipment repairs   | 17,457             |               | (17,457)                               |                   |
| Interior maintenance  | -                  |               |  | 15,894            |
| Plaza deck survey   |                    |               |  | 3,730             |
| <b>Total Major Repairs and Replacements</b>                       | 144,093            |               | (112,543)                              | 127,460           |
| <b>Total Expenses</b>   | 2,316,139          | 2,179,988     | (104,601)                              | 2,263,798         |
| <b>Excess of Revenues over Expenses</b>                           | 138,932            | 280,920       | (141,988)                              | 151,514           |
| Deferred maintenance fund allocations:                            |                    |               |  |                   |
| Allocated assessments   | 32,000             | 32,000        |  | 32,000            |
| Allocated interest income   | 652                | ·             | 652                                    | 696               |
| Major repairs and replacements                                    |                    |               |  | (20,101)          |
| Total Deferred Maintenance Fund Allocations                       | 32,652             | 32,000        | 652                                    | 12,595            |
|   |                    |               |  |                   |
| Replacement fund allocations:                                     | 240.020            | 240.020       |  | 224 222           |
| Allocated assessments   | 248,920            | 248,920       | 1.204                                  | 226,398           |
| Allocated interest income   | 1,204              |               | 1,204                                  | 626               |
| Major repairs and replacements                                    | (144,093)          |               | (144,093)                              | (107,359)         |
| <b>Total Replacement Fund Allocations</b>                         | 106,031            | 248,920       | (142,889)                              | 119,665           |
| <b>Total Fund Allocations, Net of Expenses</b>                    | 138,683            | 280,920       | (142,237)                              | 132,260           |
| Excess of Revenues over Expenses,                                 |                    |               |  |                   |
| Net of Fund Allocations   | \$ 249             | \$            | \$ 249                                 | \$ 19,254         |
|   |                    | Secial        | pendent audii                          |                   |

## SCHEDULE OF INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS

## FOR THE YEAR ENDED MARCH 31, 2015 (Unaudited)

An independent engineer conducted a study in March of 2012 to estimate the remaining useful lives and the replacement costs of the components of common property. The estimates were obtained from licensed contractors who inspected the property. Replacement costs were based on the estimated costs to repair or replace the common property components at the date of the study. Estimated current replacement costs have not been revised since that date, but they do take into account the effect of inflation of 3% between the date of the study and the date the components will require repair or replacement.

The following information is based on the study and presents significant information about the components of common property.

|  | <b>ESTIMATED</b> |                  |
|--|------------------|------------------|
|  | REMAINING        | <b>ESTIMATED</b> |
|  | USEFUL           | CURRENT          |
|  | LIVES            | REPLACEMENT      |
| COMPONENTS                                       | (YEARS)          | COSTS            |
|  |                  |                  |
| Paving:  |                  |                  |
| 2' Cap –Asphalt Pavement                         | 2                | \$ 161,530       |
| Decorative Concrete Pavers (Ibis Ln Cir @ 5 yrs) | 6                | 93,373           |
| Decorative Concrete Pavers (Plaza Deck &         | 23               | 312,195          |
| Remaining @ 5 Years)                             |                  |                  |
| Concrete Sidewalk (Ibis Pools & Playground)      | 25               | 33,575           |
| Stamped Concrete (Ibis Pools & Playground)       | 25               | 17,712           |
| Colored Concrete Pool Deck-Centre Court          | 20               | 55,224           |
| Colored Concrete Pool Deck-Garden                | 15               | 27,918           |
| Colored Concrete Pool Deck-Ocean Side            | 23               | 23,490           |
| Concrete Hot Tub Deck (Ocean Side)               | 5                | 8,500            |
| Concrete Sidewalk (Plaza Deck)                   | 23               | 152,320          |
| Illumination:                                    |                  |                  |
| 20' Aluminum Street Lights (over 5 yrs)          | 15               | 178,750          |
|  |                  | ,                |
| Plaza Bollard Lighting                           | 18               | 18,000           |
| Bollard Lighting-Walkways                        | 18               | 18,000           |

## SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS (CONTINUED)

## FOR THE YEAR ENDED MARCH 31, 2015 (Unaudited)

| Fencing:                                    |    |           |
|---|----|-----------|
| 10' High Chainlink -Tennis Ct               | 20 | \$ 11,520 |
| 4' High Chainlink -Tennis Ct                | 20 | 3,465     |
| 4' Aluminum (Ibis Pool & Playground)        | 20 | 21,105    |
| 4' Aluminum (Centre Court)                  | 6  | 30,870    |
| 4' Railing (Centre Court)                   | 6  | 3,276     |
| 4' High Aluminum (Garden Pool)              | 7  | 19,656    |
| 4' High Aluminum (Ocean Side)               | 18 | 50,400    |
| 8' Chainlink (Pool Heaters)                 | 6  | 2,358     |
| 8' High Vinyl Privacy                       | 25 | 18,813    |
| 4' Vinyl (Townhomes 400, 500 & 600)         | 30 | 30,020    |
| 5' Vinyl (Townhomes 30, 500, 600 & 700)     | 30 | 16,195    |
| 6' Vinyl (Townhomes 300 Series)             | 30 | 18,338    |
| 7' Vinyl (Townhomes 300 Series)             | 30 | 9,436     |
| 6' Vinyl Fencing –Dune Drive                | 26 | 32,396    |
| 6' Woof Fence (replace with Vinyl)          | 1  | 3,540     |
|   |    |           |
| Recreation:                                 |    |           |
| Tennis Court Resurface                      | 2  | 17,600    |
| Tennis Court Reconstruction                 | 15 | 92,000    |
| Basketball Court Resurface                  | 5  | 8,800     |
| Basketball Backstop & Hoops                 | 15 | 4,400     |
| Tot Lot & Swing Set                         | 5  | 23,200    |
| Pool Coping & Waterline Tile-Ibis Pool/Spa  | 10 | 13,200    |
| Pool Resurfacing –Centre Court (all)        | 4  | 8,469     |
| Pool Coping & Waterline Tile-(Centre Court) | 12 | 35,400    |
| Pool Resurfacing - Garden                   | 3  | 6,480     |
| Pool Coping & Waterline Tile-(Garden)       | 11 | 9,900     |
| Pool / Spa Resurfacing (Ocean Side)         | 3  | 25,650    |
| Pool Coping & Waterline Tile-(Ocean Side)   | 14 | 25,800    |
| Ibis Exterior Components:                   |    |           |
| Pool Furniture                              | 5  | 20,000    |
| Aluminum Gutters                            | 15 | 1,393     |
| Aluminum Leaders                            | 15 | 628       |
| - II  | 10 | 320       |

## SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS (CONTINUED)

## FOR THE YEAR ENDED MARCH 31, 2015 (Unaudited)

| Ibis Interior Components:                            |         |                     |
|--|---------|---------------------|
| VCT  | 25      | \$ 3,935            |
| Acoustical Ceiling Tile                              | 25      | 1,828               |
| Bathroom Renovation                                  | 15      | 8,000               |
|  |         | ,                   |
| Ibis Mechanical Components:                          |         |                     |
| Pool Filters & Pumps                                 | 13      | 24,900              |
| Pool Heaters – 325K Btu                              | 13      | 6,400               |
| Electric Water Heater – 40 Gallon                    | 7       | 1,200               |
| HVAC   | 15      | 15,500              |
|  |         |                     |
| Centre Court Exterior Components:                    |         |                     |
| Composite Decking                                    | 20      | 7,680               |
| Wooden Pedestrian Bridge (over pool)                 | 2       | 12,200              |
| Pool Equipment Shed                                  | 15      | 2,500               |
|  |         |                     |
| Centre Court Mechanical:                             |         |                     |
| Spa Heater   | 4       | 2,200               |
| Spa Filter & Pump                                    | 9       | 3,300               |
| Pool Heaters -399K Btu                               | 10      | 7,200               |
| Pool Heater - 299K Btu                               | 10      | 3,100               |
| Pool Filters & Pumps                                 | 10      | 15,600              |
|  |         |                     |
| Garden Exterior Components:                          | 2       | 20.000              |
| Pool Furnishings                                     | 3       | 20,000              |
| Beach-8'   | 16      | 2,000               |
| Cordon Machanical Commonanto                         |         |                     |
| Garden Mechanical Components: Pool Heater - 250K Btu | 0       | 2 100               |
| Pool Heater – 250K Btu                               | 8       | 3,100               |
|  | 8<br>2  | 7,200               |
| ADA Pool Chair Lift (Garden & CC Pool)               | 2<br>14 | 8,000               |
| Pool Filters & Pumps                                 | 14      | 15,600              |
| Ocean Side Exterior Components:                      |         |                     |
| Lounge Chairs (8,000 allowance every other year)     | 5       | 8,000               |
| Picnic Tables / Umbrellas                            | 10      | 9,600               |
| Trex Decking (over 3 years)                          | 18      | 318,600             |
| Trex Modular Rollout Decking                         | 20      | 90,440              |
| Tien Modulai Rollout Decking                         | 20      | 70, <del>44</del> 0 |

## SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS (CONTINUED)

## FOR THE YEAR ENDED MARCH 31, 2015 (Unaudited)

| Ocean Side Machenical:                            |    |          |
|---|----|----------|
| Ocean Side Mechanical: ADA Pool Chair Lift        | 3  | \$ 8,000 |
| Pool Heaters                                      | 10 | 5,600    |
| Pool Heaters - 175K Btu                           | 10 | 7,500    |
| Pool Pumps & Filters                              | 10 | 12,900   |
| 1 ooi 1 umps & 1 nters                            | 10 | 12,700   |
| Miscellaneous:                                    |    |          |
| Trash / Recycling Receptacles (over 7 years)      | 3  | 14,400   |
| Wood Lattice (Steel Trellis) (Replace with Vinyl) | 5  | 50,000   |
| Shower Towers                                     | 7  | 33,000   |
| Tiki Huts   | 5  | 52,500   |
| BBQ Grills  | 1  | 8,400    |
| Storage Sheds (10'x12' Beach Area)                | 6  | 10,500   |
| Restroom Renovation - Beach                       | 5  | 15,000   |
| Composite Benches / Steel Frame                   | 13 | 12,000   |
| Lagoons & Components (over 5 years)               | 1  | 50,000   |
| Lagoons & Components (over 3 years)               | 3  | 450,000  |
| •   |    |          |
| Miscellaneous Mechanical:                         |    |          |
| Access Gates & Controllers (over 5 years)         | 2  | 23,775   |
| Card Reader System                                | 8  | 36,105   |
| Parking Meters                                    | 6  | 10,000   |
| Gatehouse HVAC                                    | 18 | 3,800    |
|   |    |          |
| <u>Vehicles:</u>                                  |    |          |
| Golf Carts  | 1  | 7,500    |
| Golf Carts  | 2  | 2,500    |
| Kubota Tractor w/ Front Loader                    | 10 | 40,000   |
| Food Concession Trailer                           | 5  | 50,000   |
|   |    |          |
| Pinnacle Interior Finishes                        |    |          |
| Meeting Room:                                     | _  |          |
| Carpet  | 7  | 7,277    |
| Acoustical Ceiling Tiles                          | 10 | 1,478    |
| Furniture   | 4  | 15,000   |
| Kitchen Amenities                                 | 1  | 1,200    |
| Ceramic Tile                                      | 10 | 784      |

## SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS (CONTINUED)

## FOR THE YEAR ENDED MARCH 31, 2015 (Unaudited)

| Exercise Room:                   |     |                    |
|----------------------------------|-----|--------------------|
| Flooring                         | 6   | \$ 4,582           |
| Exercise Equipment (over 5 yrs.) | 4   | 33,900             |
| Acoustical Ceiling Tile          | 29  | 1,478              |
|                                  |     |                    |
| Game Room:                       | _   |                    |
| Carpet                           | 6   | 3,881              |
| Acoustical Ceiling Tile          | 29  | 1,277              |
| N.C. 11                          |     |                    |
| Miscellaneous:                   | 10  | <i>5</i> 200       |
| Security System – (Cameras)      | 10  | 5,300              |
| Sauna Heater                     | 3 3 | 1,200              |
| Steam Generator                  | 3   | 3,200              |
| Restroom Facilities:             |     |                    |
| Ceramic Tile – (Men's & Women's) | 20  | 26,484             |
| Acoustical Ceiling Tile          | 29  | 1,261              |
| Bathroom Renovation              | 20  | 25,000             |
| Bulliooni Renovation             | 20  | 23,000             |
| Hallways:                        |     |                    |
| Ceramic Tile                     | 10  | 3,572              |
|                                  | -   | - ,                |
| Office (North Beach):            |     |                    |
| Office Furniture                 | 2   | 10,000             |
|                                  |     |                    |
|                                  |     |                    |
| GRAND TOTAL                      |     | <u>\$3,313,332</u> |